



VaxCare

Transforming the Vaccination Experience



As with patient information, privacy is important to us.
Please do not circulate without our permission.



Our Vision

Every Person, Fully Vaccinated

VaxCare is dedicated to transforming the vaccination experience for practice and clinical staff.

Through our **purpose-built systems and robust network of payers, suppliers, and EHRs**, we have created a solution to effectively **buy, manage, and bill your vaccines**.

Following A Familiar Path

It's been proven time and again—technology and scale lead to innovative solutions and enhanced delivery models. We believe a better vaccine business solution offers a similar opportunity, allowing physicians and staff to do the job only they can do—delivering patient care.

Pharmacy Solutions



1940

Laboratory Solutions



1980

Vaccine Solutions



2008

A Proven Network

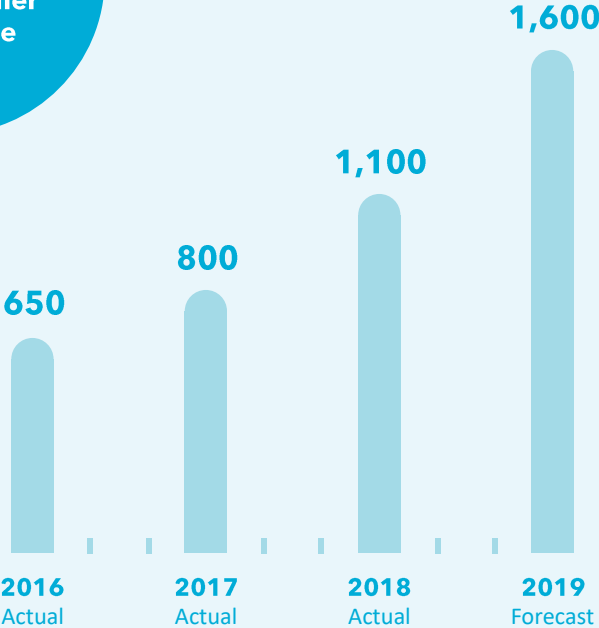
We have over 10 years under our belt with over 1,500 clinics in 15 states across America. We have the relationships, experience, and posture toward learning that has helped us become a big player in the vaccine industry.

8th
Largest
Provider Network



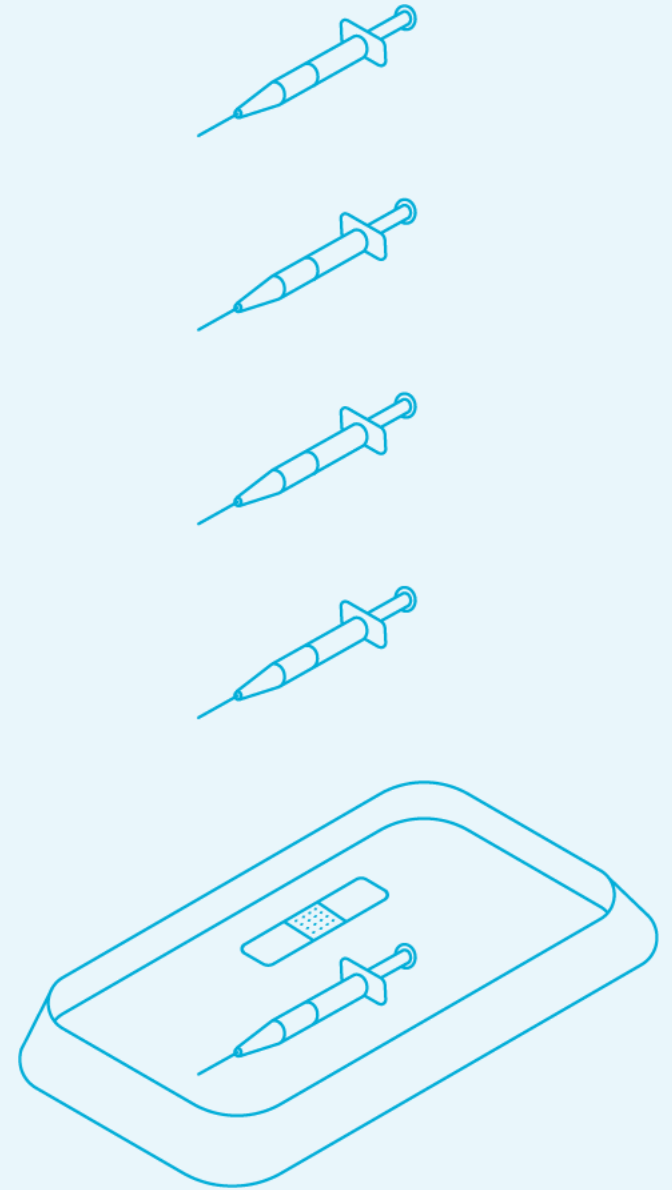
** Unique provider rankings per Becker's Hospital Review. VaxCare was not included in the original IQVIA OneKey dataset.*

Top 10
Buyer & Biller
of Vaccine



Doses In Thousands

Why Are Vaccines So Difficult To Manage?

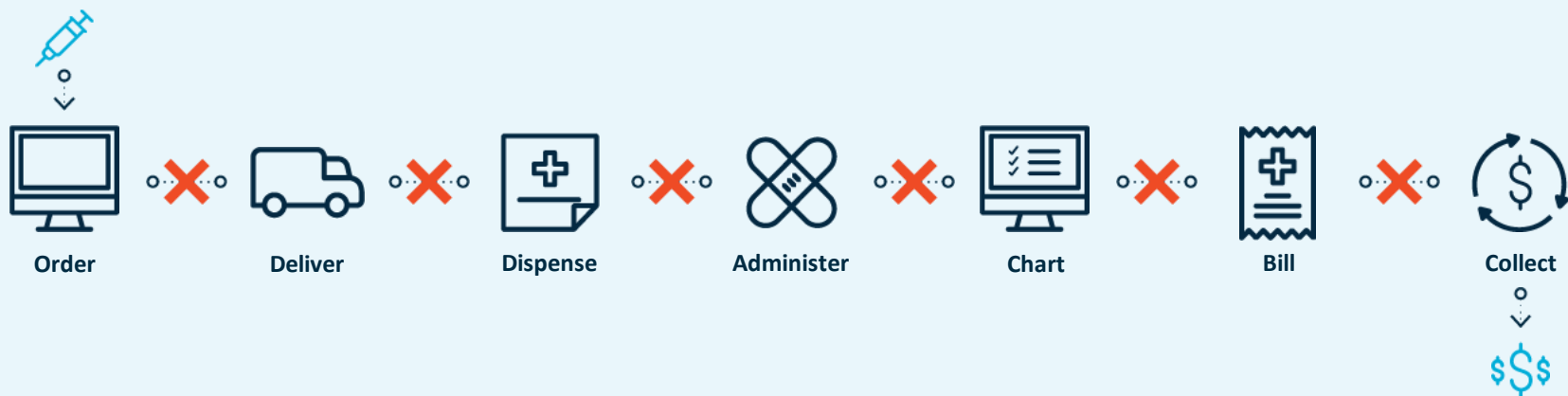


Why Are Vaccines So Difficult to Manage?

A Fragmented System With Manual Processes and Limited Visibility

It's no one's fault... You've simply been asked to complete a task without the proper tools. Whether you're an independent practice or affiliated with a large delivery network, practices are faced with significant challenges when it comes to running a successful vaccination program.

Without an end-to-end fully-integrated network, current solutions are only able to solve one to two problems within your workflow. This leads to many unique and complicated steps for each encounter.



Why Are Vaccines So Difficult to Manage?

A Growing & Complex Market

The vaccine market in the U.S. will continue to grow at a rapid pace. This growth creates not only opportunity, but also risk and complexity.

2018

*\$17B

Vaccine Industry Value

* Reimbursement for vaccines and administrations in U.S.

+10%

Annualized Growth

2024

*\$25B

Projected Industry Value

With Growth Comes

More Products | Higher Costs | More Doses

Drivers of This Growth

Licensed vaccines are expected to increase by 50%+ by 2024 (~45 to ~70)

MACRA / MIPS expected to drive adolescent & adult vaccination rates

Prices on existing vaccines have increased at 4% - 6% annually for past 5 years

Why Are Vaccines So Difficult to Manage?

Little Margin For Error

Existing business models shoulder practices with the carrying cost and risk associated with stocking vaccines, while offering little in terms of margin. Under this model, a single lost dose holds the potential to significantly impact your bottom line.

One Wasted Dose



-\$190

Example Dose

Wipes Out Profits From 10 Billable Doses

+\$20

+\$20

+\$20

+\$20

+\$20

+\$20

+\$20

+\$20

+\$20

+\$20

Why Are Vaccines So Difficult to Manage?

Manual Processes Waste Time & Create Risk

Manual processes outside of an integrated network create extra administrative work for your staff; keeping them from patient and practice care.

To err is human... without the support of integrated, purpose-built systems you either introduce risk to your patients or create work for your practice.

Value Add Patient Care

Avg. Time/Visit

5-10 mins

Physician Order
1:00 min

MA Fulfillment
0:30 min

Retrieve Shot
2:00 – 5:00 min

Shot Admin.
3:00 – 4:00 min

Administrative Tasks

Avg. Time/Visit

3-4 mins



Costs 30+ min
Per day per nurse

MA Fulfillment
0:30 min

Shot Admin.
3:00 – 4:00 min

VaxCare From Start To Finish



We **buy your** **vaccines.**

VaxCare purchases your current inventory and provides vaccines on consignment going forward.

We **manage** **your** **inventory.**

VaxCare's real-time inventory tools provide on-demand visibility, tracking, and automatic ordering.

We **bill your** **claims.**

VaxCare's technology bills automatically, eliminating lost doses and misfiled claims.

You **get paid!**

VaxCare reduces your risk and pays you for doses you administer, so you can focus on patient care.

From Start To Finish

How: One Scan Connects The Dots

With just a single scan of a dose, we...

Balance Your Inventory

ensuring you never run out of vaccines

Update The Patient's Record In Your EHR

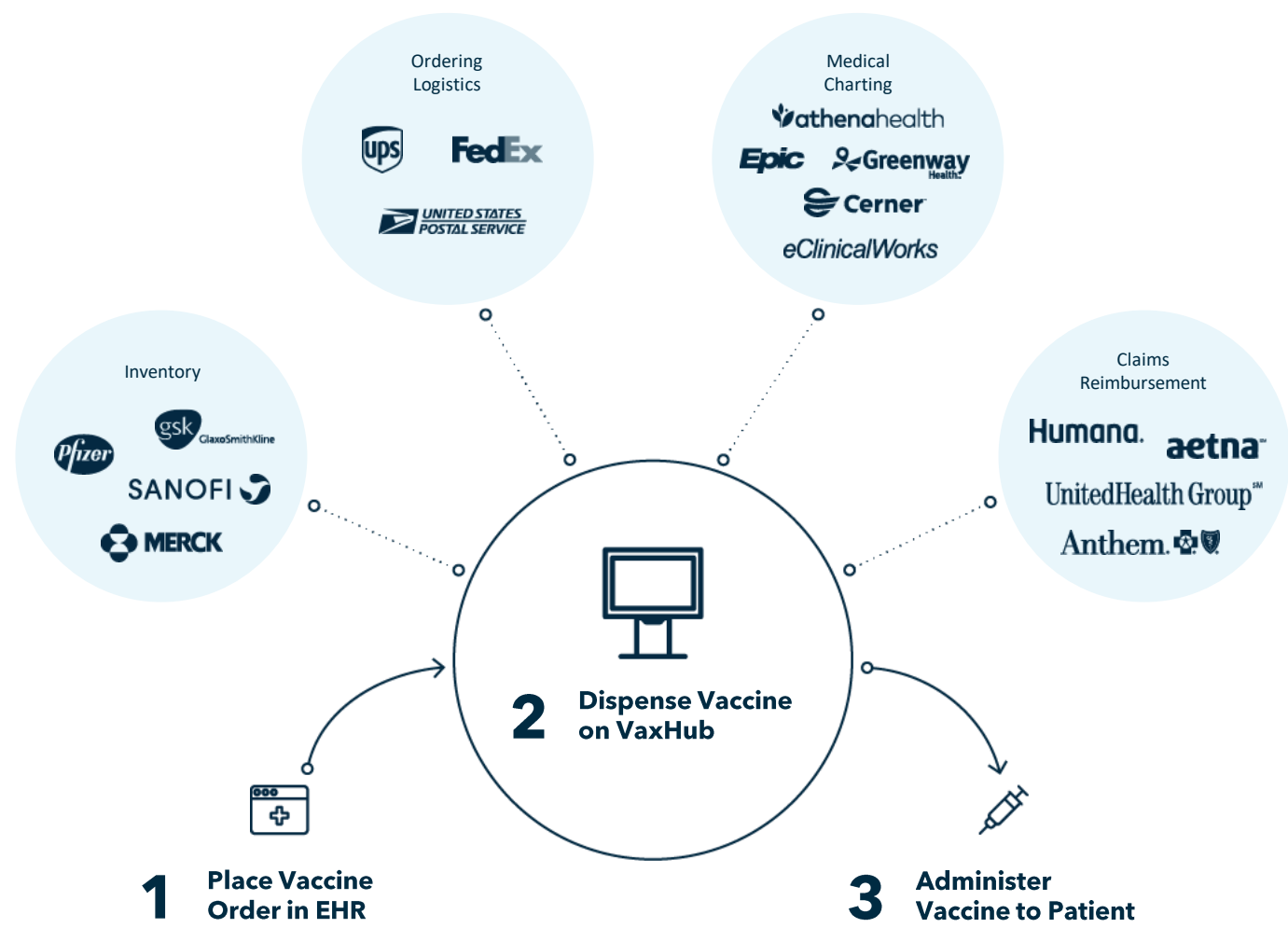
to capture the administration details

Prepare And File A Claim For Administered Doses

helping you get paid for every vaccine



From Start To Finish



For You:

More Time With Patients

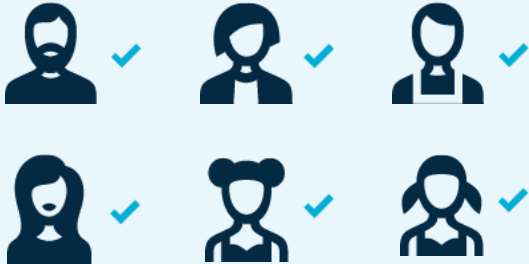
Neither you, nor your staff, got into this business to complete tedious manual tasks. We are constantly taking strides to improve workflows and build efficiency within your clinic so you can focus on care.



Save 30+ mins
per day
per nurse

Right Patient, Right Dose

We know it is impossible to remove human error from the clinic, but we have put into place checks to ensure that staff errors don't result in patient risk. Our EHR integrations allow us to ensure that what the provider has ordered is exactly what has been dispensed and administered, keeping patients safe and providers happy.



Better Economics

Money tied up in expensive vaccine inventory comes at a cost; limiting your ability to do many things you'd probably like to do within your practice. Removing this financial burden allows you to determine how best to use this money.

Compensation	+\$237,154
Without VaxCare	(+\$711,828)
Vaccine Costs	N/A
Without VaxCare	(-\$654,597)
	+\$237,154
	(+\$157,230)
Compensation	+\$79,923

It's Easy To Get Started

Ready 1 Week

We deliver a VaxHub to your clinic's doorstep.

We configure your EHR so you are connected day one.

Set 2 Weeks

We help your staff learn best practices to ensure a smooth start.

Go Live

Your VaxCare Sales Manager counts your inventory and buys it.

Your VaxCare Customer Success Advisor guides your staff as they begin.

Have questions? Get in touch.

Call: (888) 829-8550

Email: join@vaxcare.com

Visit us on the web at www.vaxcare.com



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